

WE'RE HIRING

AMK Microfinance Institution is one of Cambodia's leading microfinance institutions, with coverage all over the country. AMK employs over 3,700 staff serving almost 1,000,000 clients in nearly 13,000 villages across Cambodia, 91% of all villages. We are looking for a talented and committed individual to join our diversified team, and offering attractive career prospects across branches and departments of our business.

A job at AMK is more than just a paycheck - we support our employees in their development and growth and help them explore their unique strengths.

Job Title : **Senior Relationship Officer, Leasing (10 Posts)**
Report To : **Relationship Manager , Leasing**
Location : **Phnom Penh, Boeung kak Muoy & Chumpu Voan**
Closing Date : **July 31,2024**

Job Responsibilities:

- ▶ Increase number of corporate dealers to be channel with AMK.
- ▶ Maintain good relationship with respective dealers.
- ▶ Increase dealer satisfaction rate.
- ▶ Conduct primary client application and assessment for lease size bigger than 5,000USD.
- ▶ Check and analyze CBC report of client.
- ▶ Ensure application quality before passing on the next working level.
- ▶ Ensure AMK display at dealer is enough.
- ▶ Gather and report feedback from dealers to improve AMK customer service.
- ▶ Be informed and updated to the market situation and competitor competitive advantage.
- ▶ Build AMK competitive advantages in the market amongst the competitors.

Qualification and Experiences:

- ▶ Bachelor's degree required, preferably in business (banking, finance, accounting, economics or marketing).
- ▶ One-year experience in sales and operations in the microfinance/leasing industry.
- ▶ Prior business development experience required, microfinance, banking, or leasing industry is preferred.
- ▶ Good personal computer skills.
- ▶ Working proficiency in English.
- ▶ Strong commitment and keen.

Benefits

<ul style="list-style-type: none">▶ AMK provides a competitive salary package to the employees▶ Salary increment rate every year▶ Khmer new year bonus (100%)▶ Pchum Ben bonus (Up to 50%)▶ Retirement bonus (300%)▶ AMK Pension fund (Up to 84%)▶ Retention bonus (Up to 200%)▶ Seniority payment (Backward & Forward)▶ Incentive (no cap based on performance)▶ Uniform allowance▶ Phone allowance	<ul style="list-style-type: none">▶ Moto rental allowance▶ Medical insurance including dependent (100% no limit) plus oversea treatment for staff▶ Accident insurance 24/7days▶ Birth delivery package (up to 2,400,000)▶ Staff loan (lower rate at 2%)▶ Annual leave 18 days per year▶ Paid Sick leave & maternity leave (up to 6 months)▶ Capacity development and opportunity to promote per job requirement▶ Working condition in accordance to the Cambodian Labor Law
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Interested candidates should apply by sending a CV and a cover letter to all AMK branch and Head Office, Building 285, Yothapol Khemarak Phoumin Blvd. (271), Sk. Tomnub Tuek, Kh.Boeng Keng Kang, Phnom Penh, Cambodia or E-mail: job@amkcambodia.com

Attachments:

- A copy of obtained certificates or confirm letter by the University
- A copy of national identification, family book, and certificate of birth
- For additional information, please contact at Tel: (023) 993 062 / (023) 224 763 or visiting website: www.amkcambodia.com
- AMK is an equal opportunity employment. Qualified women and persons with disabilities are encouraged to apply.