

AMK Microfinance Institution Plc. is one of the largest microfinance institutions in Cambodia. AMK serves a large number of over 1,000,000 customers with more than 3,000 staffs nationwide.

Job Title : Lease Business Manager
Report to : Head of Leasing Business
Location : Ang Snoul
Closing Date : September 16, 2019

Job Responsibilities

- ▶ Develop and initiate strategies for lease portfolio growth at branch level
- ▶ Prepare lease operating plan for branch level
- ▶ Ensure lease portfolio quality at branch level
- ▶ Ensure lease approval process to improve customer service
- ▶ Monitor, support, and coach Lease Underwriter at branch to achieve target set
- ▶ Monitor, support, and coach Asset & Property Control Officer to achieve target set
- ▶ Monitor, support, and coach Dealer Relation & Sale Officer to achieve target set
- ▶ Keep informed and up to date the branch market environment and competitors’ strategies
- ▶ Closely work with subordinates to promote and sale leasing products
- ▶ Lead communications amongst team at branch level to promote and increase teamwork culture for AMK working environment
- ▶ Other tasks assigned by supervisor

Qualification and Experiences:

- ▶ Bachelor’s degree required, preferably in business (banking, finance, accounting, economics or marketing)
- ▶ Three years’ experience in sales and operations in the microfinance/leasing industry
- ▶ One year of experience in management and staff supervision
- ▶ Prior business development experience required, microfinance or banking industry preferred
- ▶ Good personal computer skills including word processing and spreadsheet software applications; working knowledge of MIS for the microfinance industry
- ▶ Working proficiency in English
- ▶ Strong commitment and keen to travel to provinces

Benefits

<ul style="list-style-type: none"> ▶ AMK provides a competitive salary package to the employees ▶ Salary increment rate every year ▶ Khmer new year bonus ▶ Phchum Ben bonus ▶ Retention bonus ▶ Retirement bonus ▶ Staff incentive ▶ Staff pension fund ▶ 100% medical insurance for employee’s spouse and dependences for local treatment 	<ul style="list-style-type: none"> ▶ Staff overseas treatment ▶ Staff accident insurance 24/7days ▶ Staff loan for education purpose with only 2% interest rate per year ▶ Staff housing loan with only 5% interest rate per year ▶ Paternity and Maternity allowance ▶ Annual leave 18 days per year ▶ Staff capacity development and opportunity to promote per job requirement ▶ Working condition in accordance to the Cambodian Labor Law
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Interested candidates should apply by sending a CV and a cover letter to: AMK branch and sub-branch offices or Head Office, Building 285, Yothapol Khemarak Phoumin Blvd. (271), Sk. Tomnub Tuek, Kh. Chamkarmorn, Phnom Penh, Cambodia or E-mail: job@amkcambodia.com

Attachments:

- A copy of obtained certificates or confirm letter by the University
- A copy of national identification, family book, and certificate of birth
- A copy of transcript is preferred.

For additional information, please contact at Tel: (023) 993 062 / (023) 224 763 or visiting website: www.amkcambodia.com
 AMK is an equal opportunity employment. Qualified women and persons with disabilities are encouraged to apply